



## Press Release

### ORTEMS' 9-month revenues up 36% year-on-year.

Lyon, France, December 15, 2009

**ORTEMS**, a leading provider of planning and scheduling solutions, achieved 36% revenue growth in the first nine months of FY2009.

This growth is driven by the combination of several factors:

- **Sustained market interest in a downturn economy for recognized solutions serving manufacturing performance.**

The ORTEMS *Agile Manufacturing* solutions have been adopted by corporations such as **Thales, Zach Systems, Vallourec Mannesman, Veriplast, Metso Minerals, etc.**

- **The Company's strong international expansion.**

The opening of **direct sales** offices in Germany and Spain has proven to be a significant source of this growth.

**ORTEMS** has doubled its German client base with prestigious accounts such as **WIPAK** but also **MMG AG, EPFLEX FEINWERKTECHNIK GMBH etc.** In Spain **ORTEMS** has over 40 clients such as **Merck, Almirall, LESVI, Farmhispania, Renolit** etc.

In the **indirect sales** channel, the expansion of the international distribution network has significantly contributed to the revenue growth.

Major partnership agreements were signed in North America with the Supply Chain Planning solution vendor **WAM Systems**, the **Createch** Group in Canada and with **RIFLE SHOT** in South Africa. Furthermore, the international distribution channel confirmed the same interest for ORTEMS's planning and scheduling solutions with sales in Russia (**STAMM, LIDER ...**), Poland, Portugal, Italy, Switzerland (deals signed in the clock and watch-making industry), Belgium and Singapore.

- **Client multi-site deployment**

René Desvignes, CEO of **ORTEMS**, mentioned that "one of our business models is based on the added value of global optimization via the massive deployment of our solutions with our international customers. Today we are implementing the twentieth facility of **Knauf** and count several dozen installed sites worldwide with **Nexans**."

**ARJO WIGGINGS, DCNS, NESPRESSO, Johnson&Johnson, Rhodia, SIDEL, WIPAK** and others have also adopted this multi-site deployment approach.

## About ORTEMS

*ORTEMS, a leading provider of manufacturing planning and detailed production scheduling solutions, offers innovative solutions based on Agile Manufacturing concepts. ORTEMS is the ideal complement to ERP systems due to the power of its finite capacity optimization engines, the efficiency of its models for dynamic synchronization of production flows and the quality of its certified integrations. ORTEMS provides a dynamic, comprehensive model that integrates the performance of its synchronized MRP*

*technology, which enables obtaining optimal customer service rates in a pull planning production environment.*

*ORTEMS solutions are currently used by thousands of people in more than 40 countries, by international companies including Arcelor-Mittal, Rio Tinto Alcan, Alstom, Areva, Crown, DCNs, EADS, Givaudan, Johnson & Johnson, Knaf, Liebherr, Magneti Marelli, Merck, Michelin, Nestlé, Nexans, PSA Peugeot Citroën, Prysmian, Rhodia, Ricoh, Sanofi-Aventis, Seb, Total, Valeo and Wyeth. For more information about ORTEMS, please visit [www.ortems.com](http://www.ortems.com).*

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